

**Reply to the e-mail Queries :**

<b>CONSULTANCY</b>	<b>QUERY</b>	<b>REPLY</b>
<b>Grant Thornton</b>	Kindly clarify if these numbers represent the deliverables- D1,D2,D3,.....or these numbers represent the months (in that case we will have to submit a table with n=1,2,3.....47,48; as per project time period is 4 Years.)	“n” indicates number of months i.e., 48 months.
<b>AVP</b>	We have work experience of value chain experience for tomato & chilli under Horticulture. In agreement signed with the client, Horticulture has been mentioned. However, in report there is detailed Value Chain of Tomato & Chilli along with other crops.	Your request will be considered on merits.
<b>EY</b>	1. <b>Section “ other issues” in MOM</b> : As per the discussion we had in the pre-posa conference on 05-02-2019, in the case of joint venture (JV) the lead partner is to be considered for the eligibility criteria and the JV partners are to be considered as one unit for Evaluation process. However, in the “Other issues” section of the MOM issued on 07.02.2019, it is mentioned that the lead organization will be considered for evaluation. We request you to consider the JV partners as one unit for the Evaluation process, as discussed and agreed in the Pre-proposal conference.	The JV partners will be considered for experts evaluation. Lead experience and financial requirement will be considered for evaluation.



	<p><b>2. Academic qualification of the Team Leader:</b> As per the discussion we had in the pre-proposal conference on 05.02.2019, for Team Leader position, requirement for PhD for highest points (5) is to be modified. Instead Phd (Horticulture /Agriculture) or MSc in Horticulture/ MSc Agriculture with MBA Agri-business to be considered for highest points (5). But the criteria is unchanged in the MOM issued on 07.02.2019. We request you to consider the change as discussed and agreed in the Pre-proposal conference.</p> <p><b>3. Clause 14.2, Evaluation criteria:</b> Experience of similar projects (6 points) – Involved in farmers, WUA, FPO etc. (3 nos. in the last 10 years – 6 points; 2 nos. in the last 10 years – 4 points; 1 no. in the last 10 years – 2 points): We understand this is related to the experience of “Institutional and Capacity Development Expert”, which is on page 31 in the RFP. But the page number in the MOM is mentioned as 29. Hence we request you to kindly confirm our understanding.</p>	<p>There is no change.</p> <p>Page No : 31 is correct .</p>
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Sd/- 13-02-2019  
State Project Director, APILIP-II

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Deputy Executive Engineer